

Contract Management

Oct 28 – 29, 2024	Venue: PIM, Karachi	Rs. 31,000/=
July 29 – 30, 2024	Venue: PIM, Lahore.	Rs. 31,000/=
Sep 19 – 20, 2024	Venue: PIM, Islamabad.	Rs. 31,000/=

Course Description

Since contracts are developed and executed in a highly complex and regulated environment, a solid understanding of the contracting process is critical for buyers as well as for sellers. Regulatory requirements, globalization, increase in contract volumes and complexity have resulted in an increased recognition of the importance and benefits of effective contract management process. This training is designed to improve a general understanding of the contracts and its various types and to share the best practices used by professional organizations for the effective contract management process.

LEARNING OUTCOMES

After the workshop, you will be able to:

- To give a fundamental understanding about the contracts and its types
- To describe the contract management and contract administration processes
- To highlight the importance of contract risk management
- To discuss the various techniques for contractual relationship management

WHO MUST ATTEND?

- Procurement management professionals
- Sales management professionals
- Project management professionals
- Anyone in an organization dealing with contracts

COURSE CONTENTS:

- Contract Management defined
- Contract formation
- Contract types
- Contract Management Plan & team formation
- Contract start up
- Contract Administration
- Contract closure & review
- Contract Risk Management

FOR DETAILS AND REGISTRATION

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