

Effective Purchase Management

July 08 – 09, 2024	PIM, Karachi	Rs. 31,000/=
Aug 26 – 27, 2024	PIM, Lahore	Rs. 31,000/=
Aug 08 – 09, 2024	PIM, Islamabad	Rs. 31,000/=

Course Description

Purchasing is a managerial process that goes far beyond simply buying materials. It includes effective planning and policy procedures that cover a wide range of related activities. In a typical manufacturing organization on an average 55% of all revenue goes to suppliers of goods and services. An organization's profit is thus, to a large extent, determined by how effectively it procures and manages procurement process. This training is designed to present the fundamental as well as advanced emerging concepts that represent today the most professional approach to organizational purchasing process.

LEARNING OUTCOMES

After the workshop, you will be able to:

- To know the fundamental concepts of professional purchasing
- To learn emerging procurement tools and techniques used by the most professional organizations worldwide

WHO MUST ATTEND?

- Procurement professionals
- Supply chain management professionals
- Anyone in an organization dealing with suppliers

COURSE CONTENTS:

- Importance of Purchasing
- Purchasing Objectives
- Purchasing Cycle
- Sourcing & Supplier Selection
- Purchasing Cost Analysis
- Equipment Purchase
- Buying Services
- Tendering Process
- E-Procurement
- Developing Purchasing Strategy
- Strategic Sourcing & Supplier Relationship Management
- Supplier Performance Analysis
- Supplier Certifications
- Green Purchasing

FOR DETAILS AND REGISTRATION

PIM, Karachi: Management House, Shakra-e-Iran, Clifton, Karachi 75600

Voice Dir: (+9221) 9925 1718, 9925 1680, E-Mail: program@pim.com.pk

PIM, Lahore: Management House, 70-B/2, Gulberg III, Lahore 54600.

Voice Dir: (+9242) 9926 3137

Mobile: 0300-8840880, 0332-4353820 E-Mail: pimlhe@pim.com.pk

PIM, Islamabad: Plot No. 12-K, Sitara Market, Sector G-7 Markaz, Islamabad

Voice Dir: (+9251) 9252651 -2, E-Mail: pimisb@pim.com.pk