

# Effective Purchase Management

Apr 21 – 22, 2025

PIM, Karachi

Rs. 31,000/=

May 26 – 27, 2025

PIM, Lahore

Rs. 31,000/=

**Note: The Fee is Exclusive of GST.**

## Course Description

Purchasing is a managerial process that goes far beyond simply buying materials. It includes effective planning and policy procedures that cover a wide range of related activities. In a typical manufacturing organization on an average 55% of all revenue goes to suppliers of goods and services. An organization's profit is thus, to a large extent, determined by how effectively it procures and manages procurement process. This training is designed to present the fundamental as well as advanced emerging concepts that represent today the most professional approach to organizational purchasing process.

## LEARNING OUTCOMES

After the workshop, you will be able to:

- To know the fundamental concepts of professional purchasing
- To learn emerging procurement tools and techniques used by the most professional organizations worldwide

## WHO MUST ATTEND?

- Procurement professionals
- Supply chain management professionals
- Anyone in an organization dealing with suppliers

## COURSE CONTENTS:

- Importance of Purchasing
- Purchasing Objectives
- Purchasing Cycle
- Sourcing & Supplier Selection
- Purchasing Cost Analysis
- Equipment Purchase
- Buying Services
- Tendering Process
- E-Procurement
- Developing Purchasing Strategy
- Strategic Sourcing & Supplier Relationship Management
- Supplier Performance Analysis
- Supplier Certifications
- Green Purchasing

**FOR DETAILS AND REGISTRATION**

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