## PAKISTAN INSTITUTE OF MANAGEMENT

Ministry of Industries and Production, Government of Pakistan

# **MANAGEMENT TRAINING DEVELOPMENT PROGRAM**

January to June, 2025







### FOR DETAILS AND REGISTRATION

#### KARACHI HEAD OFFICE

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#### LAHORE BRANCH OFFICE

Management House, 70-B/2, Gulberg-III, Lahore-54760. EPABX: (+9242) 9926 3133-35 Voice Dir: (+9242) 9926 3137 Call & WhatsApp No : 0332-4353820 Fax: (+9242) 9926 3138 E-mail: pimlhe@pim.com.pk, hamza@pim.com.pk

#### ISLAMABAD BRANCH OFFICE Plot No. 12-K, Sitara Market,

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# **TRAINING IN KARACHI**

S. NO.	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
$\bigcap$	Jan-13	SECP REGULATIONS FOR COMPANY FORMATION & MANAGEMENT IN PAKISTAN	Enver Ferzan	50,000
2	Jan 13-15	HUMAN RESOURCE MANAGEMENT	Asmat Batool	41,000
3	Jan 20-21	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	31,000
4	Jan 20-23	ENGLISH SPEAK UP, STAND OUT: MASTER THE ART OF STORYTELLING FOR PUBLIC SPEAKING	Visiting Faculty	41,000
5	Jan 27-28	SKILLS IN ADMINISTRATION	Aleem Habib	31,000
6	Jan 27-28	STRESS MANAGEMENT	Asmat Batool	31,000
7	Jan 30-31	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq Ur Rehman	31,000
8	Feb 03-04	AI FOR BUSINESS LEADERS HARNESSING THE POWER OF AI	Aleem Habib	31,000
9	Feb 03-04	CREATING ORGANIZATIONAL EXCELLENCE	Khalid Hussain	31,000
10	Feb 03-04	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	31,000
11	Feb 03-04	ENTERPRISE RISK MANAGEMENT	Visiting Faculty	31,000
12	Feb 06-07	SKILLS IN SUPERVISION	Laiq Ur Rehman	31,000
13	Feb 06-07	CONFLICT MANAGEMENT	Shehla Yasmeen	31,000
14 15	Feb 10-11 Feb 10-12	EFFECTIVE PRESENTATION SKILLS TAXATION LAWS OF PAKISTAN	Asmat Batool Enver Ferzan	31,000 41,000
16	Feb 10-12	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES		41,000
17	Feb 10-12	PRINCIPLES OF GOOD MANAGEMENT	M. Syed ul Haque Asmat Batool	41,000
18	Feb 12-14 Feb 17-18	CRITICAL THINKING AND ANALYTICAL SKILLS	Visiting Faculty	31,000
19	Feb 17-18	DEVELOPING REAL ESTATE TOP MANAGEMENT FOR THE NEW EMERGING MARKETS IN THE COUNTRY	Azam Mairaj	41,000
20	Feb 20-21	PROJECT MONITORING, EVALUATION AND CONTROL	Laiq Ur Rehman	31,000
21	Feb 24-25	LEARN HOW BUSINESS ETIQUTTE LEAD TO BUSINESS SUCCESS	Asiyeh Kashany	31,000
22	Feb 24-25	UNDERSTANDING PPRA RULES	Dr. Adeel Zeerak	31,000
23	Feb 24-25	STRATEGIC MANAGEMENT	M. Syed ul Haque	33,000
24	Feb 25-26	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	31,000
25	Apr 07-08	NEGOTIATION SKILLS	Shehla Yasmeen	31,000
26	Apr 07-09	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	41,000
27	Apr 14-15	ACCIDENT INVESTIGATION AND REPORTING	Visiting Faculty	31,000
28	Apr 14-15	STRATEGIC ANALYSIS	M. Syed ul Haque	33,000
29	Apr 14-16	ADVANCED MS OFFICE	Aleem Habib	31,000
30	Apr 14-16	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	41,000
31	Apr 14-16	LATERAL CREATIVE SOLUTION AND ANALYTICAL SKILLS	Visiting Faculty	41,000
32	Apr 21-22	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	31,000
33	Apr 21-23	FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	41,000
34	Apr 28	DISCIPLINE & DISCIPLINARY PROCEDURE & REPORTI NG	Ghayoor Ul Hasan	30,000
35	Apr 28-29	WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND TECHNIQUES	Qaiser Saeed	31,000
36	Apr 28-30	MODERN SECRETARIAL PRACTICES	Asmat Batool	41,000
37	May 05-06	MANAGING WITH POWER AND INFLUENCE	Dr. Adeel Zeerak	31,000
38	May 05-06	COMPETITIVE INTELLIGENCE (CI)	M. Syed ul Haque	31,000
39	May 12-14	ADVANCED MS EXCEL	Aleem Habib	31,000
40	May 12-14	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	41,000
41	May 12-16	CERTIFIED LEAN SIX SIGMA GREEN BELT	Visiting Faculty	50,000
42	May 19-21	NEURO LINGUISTIC PROGRAMMING PRACTITIONER'S	Amrit Amjad	45,000
43 44	May 22-23	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rehman Aleem Habib	31,000
45	May 26-27 May 26-28	ANALYZING AND VISUALIZING DATA WITH POWER BITOOLS HIGH IMPACT COMMUNICATION SKILLS	Asmat Batool	31,000 41,000
45	May 26-28	TAXATION LAWS OF PAKISTAN	Enver Ferzan	41,000
47	May 29-30	HANDLING DIFFICULT PEOPLE	Asmat Batool	31,000
48	Jun 02-04	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	33,000
49	Jun 02-04	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	41,000
50	Jun 05-06	MANAGING MULTIPLE PROJECTS	Laiq Ur Rehman	31,000
51	Jun 11-12	MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER	M. Syed ul Haque	33,000
52	Jun 11-13	TRAINING TECHNIQUES FOR TRAINERS	Khalid Hussain	41,000
53	Jun 11-13	WORKSHOP ON PROJECT MANAGEMENT	Laig Ur Rehman	41,000
54	Jun 12-13	WIN CUSTOMERS OVER: THE ART OF CUSTOMER SERVICES	Asiyeh Kashany	31,000
55	Jun 12-13	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	31,000
56	Jun 16-17	MAINTENANCE MANAGEMENT WITH TPM	Visiting Faculty	31,000
57	Jun 16-18	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	31,000
58	Jun 16-18	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Aleem Habib	41,000
59	Jun 16-20	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Visiting Faculty	43,000
60	Jun 23-24	SUPPLY CHAIN MANAGEMENT	Dr. Adeel Zeerak	31,000
61	Jun 23-25	DEVELOPING REAL ESTATE TOP MANAGEMENT FOR THE NEW EMERGING MARKETS IN THE COUNTRY	Azam Mairaj	41,000
62	Jun 23-25	INTRODUCTION TO DEVOPS	Saqib Ullah	41,000
63	Jun 30-Jul 1	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	31,000
64	<u>Jun 30-Jul 1</u>	LINVENTORY MANAGEMENT AND WAREHOUSING	Dr. Adeel Zeerak	31,000

# **TRAINING IN LAHORE**

S. NO.	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
$\overline{1}$	Jan 09-10	CONFLICT MANAGEMENT	Shehla Yasmeen	31,000
2	Jan 15-16	INDUSTRIAL RELATIONS AND LABOR LAWS	Muhammad Akram	41,000
3	Jan 20-21	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	31,000
4	Jan 22-23	CRITICAL THINKING AND ANALYTICAL SKILLS	Asad Farooqui	31,000
5	Jan 22-23	SUPPLY CHAIN MANAGEMENT	Dr. Adeel Zeerak	31,000
6	Jan 27-29	ADVANCED MS OFFICE	Rafay Ghauri	31,000
7	Jan 28-29	DESIGN THINKING FOR INNOVATION	Asad Farooqui	31,000
8	Jan 30-31	LEARN HOW BUSINESS ETIQUTTE LEAD TO BUSINESS SUCCESS	Asiyeh Kashanay	31,000
9	Feb 03-04	EVENT MANAGEMENT SKILLS	Dr. Tayyiba Hussain	31,000
10	Feb 06-07	INCLUSIVITY AT THE WORKPLACE	Dr. Saima Khan	31,000
11	Feb 10-11	MANAGING AND LEADING ORGANIZATIONAL CHANGE	Dr. M Ali Hamza	31,000
12	Feb 13-14	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	31,000
13	Feb 17-18	PERFORMANCE BASED MANAGEMENT	Shehla Yasmeen	31,000
14	Feb 17-19	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Aleem Habib	41,000
15	Feb 17-21	CERTIFIED LEAN SIX SIGMA GREEN BELT	Aamir Qureshi	50,000
16	Feb 18-19	HOW TO IMPROVE MORALE, MOTIVATION AND COMMITMENT	Dr. Ali Hamza	31,000
17	Feb 20-21	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	31,000
18	Feb 20-21	TALENT MANAGEMENT	Shehla Yasmeen	31,000
19	Feb 24-25	COMMUNICATION MANNERISM: THE ART OF TECHNICAL WRITING	Rustam Mir	31,000
20	Feb 24-25	MANAGEMENT IN THE AGE OF ARTIFICIAL INTELLIGENCE	Asad Farooque	31,000
21	Feb 25-26	SKILLS IN SUPERVISION	Laiq ur Rehman	31,000
22	Feb 27-28	HR ANALYTICS	Shehla Yasmeen	31,000
23	Apr 09-10	MAINTENANCE MANAGEMENT WITH TPM	Aamir Qureshi	31,000
24	Apr 10-11	WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND TECHNIQUES	Ghulam Mustafa	31,000
25	Apr 14-15	COST AND MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVE	M. Syed ul Haque	31,000
26	Apr 14-16	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	31,000
27	Apr 17-18	WIN CUSTOMERS OVER: THE ART OF CUSTOMER SERVICES	Asiyeh Kashany	31,000
28	Apr 17-18	STRESS MANAGEMENT	Asmat Batool	31,000
29	Apr 21-22	CREATING ORGANIZATIONAL EXCELLENCE	Khalid Hussain	31,000
30	Apr 21-22	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Dr. M Ali Hamza	31,000
31	Apr 21-23	ADVANCED MS EXCEL	Aleem Habib	31,000
32 33	Apr 23-25	PROBLEM SOLVING AND DECISION MAKING SKILLS WORKSHOP ON PROJECT MANAGEMENT	Khalid Hussain	41,000 41,000
34	Apr 23-25 Apr 28-29	NEGOTIATION SKILLS	Laiq ur Rehman Shehla Yasmeen	31,000
35	Apr 28-30	PRODUCTION OPERATIONS MANAGEMENT	Dr. Adeel Zeerak	41,000
36	Apr 28-30	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	33,000
37	Apr 29-30	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq ur Rehman	31,000
38	May 05-06	SKILLS IN ADMINISTRATION	Aleem Habib	31,000
39	May 07-08	AI FOR BUSINESS LEADERS HARNESSING THE POWER OF AI	Aleem Habib	31,000
40	May 14-15	UNDERSTANDING PPRA RULES	Shahid Hussain	31,000
41	May 15-16	ENHANCING LEADERSHIP SKILLS	Laig ur Rehman	31,000
42	May 15-16	QUALITY ASSURANCE AND MANAGEMENT	Aaamir Qureshi	31,000
43	May 19-20	HANDLING DIFFICULT PEOPLE	Asmat Batool	31,000
44	May 19-20	STRATEGIC MANAGEMENT	M. Syed ul Haque	33,000
45	May 19-20	POSITIVE WORK ATTITUDES	Dr. M Ali Hamza	31,000
46	May 19-20	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	31,000
47	May 19-23	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Visiting Faculty	43,000
48	May 21-23	PRINCIPLES OF GOOD MANAGEMENT	Asmat Batool	41,000
49	May 26-27	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	31,000
50	May 28-29	INVENTORY MANAGEMENT AND WAREHOUSING	Dr. Adeel Zeerak	31,000
51	May 28-30	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	41,000
52	Jun 02-03	COMPETITIVE INTELLIGENCE (CI)	M. Syed ul Haque	31,000
53	Jun 02-03	DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURERS	Shehla Yasmeen	31,000
54	Jun 12-13	ASSERTIVENESS SKILLS	Asmat Batool	31,000
55	Jun 16-17	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	Shehla Yasmeen	31,000
56	Jun 16-18	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	41,000
57	Jun 19-20	PROJECT MONITORING, EVALUATION AND CONTROL	Laig ur Rehman	31,000
58	Jun 19-20	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	31,000
59	Jun 23-24	MIND OPENERS FOR MANAGERS	Dr. M Ali Hamza	41,000
60	Jun 23-25	HIGH IMPACT COMMUNICATION SKILLS	Asmat Batool	41,000
61	Jun 26-27	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	31,000
62	Jun 30-Jul 2	HUMAN RESOURCE MANAGEMENT	Asmat Batool	41,000
V		SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	41,000

# **TRAINING IN ISLAMABAD**

S. NO.	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
$\bigcap$	Jan 06-07	ASSERTIVENESS SKILLS	Asmat Batool	31,000
2	Jan 09-10	QUALITY ASSURANCE AND MANAGEMENT	Dr. Waqar Hashmi	31,000
3	Jan 13-14	COST AND MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVE	M. Syed Ul Haque	31,000
4	Jan 14-15	CREATING ORGANIZATIONAL EXCELLENCE	Khalid Hussain	31,000
5	Jan 20-21	PERFORMANCE BASED MANAGEMENT	Shehla Yasmeen	31,000
6	Jan 23-24	ENHANCING LEADERSHIP SKILLS	Laiq ur Rehman	31,000
7	Jan 23-24	INTERNAL AUDITING FOR INTEGRATED MANAGEMENT SYSTEM	Dr. Waqar Hashmi	41,000
8	Jan 27-28	STRATEGIC MANAGEMENT	M. Syed ul Haque	33,000
9	Feb 06-07	INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001	Waseem Syed	41,000
10	Feb 06-07	MIND OVER MATTER: UNLOCK YOUR POTENTIAL	Amrit Amjad	31,000
11	Feb 10-11	CRITICAL THINKING AND ANALYTICAL SKILLS	Asad Farooq	31,000
12	Feb 10-12	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	33,000
13	Feb 10-12	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	41,000
14	Feb 13-14	CONFLICT MANAGEMENT	Shehla Yasmeen	31,000
15	Feb 13-14	ISO 9001: 2015 INTEGRATED MANAGEMENT SYSTEM	Dr. Waqar Hashmi	31,000
16	Feb 17-18	COMPETITIVE INTELLIGENCE (CI)	M. Syed ul Haque	31,000
17 18	Feb 17-18	INVENTORY MANAGEMENT AND WAREHOUSING	Dr. Adeel Zeerak	31,000
19	Feb 17-18 Feb 17-18	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain Asmat Batool	31,000 31,000
20	Feb 17-18	HANDLING DIFFICULT PEOPLE  MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Asmat Batooi Asad Farooq	43,000
21	Feb 17-21	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	31,000
22	Feb 19-20 Feb 24-26	ADVANCED MS OFFICE	Aleem Habib	31,000
23	Feb 24-26	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	31,000
24	Feb 24-20	MIND OPENERS FOR MANAGERS	Asad Faroog	41,000
25	Feb 27-28	OUT OF THE BOX SOLUTION	Amrit Amjad	41,000
26	Feb 27-28	CROWD MANAGEMENT	Col. Ali Haider	31,000
27	Apr 01-02	ANALYZING AND VISUALIZING DATA WITH POWER BITOOLS	Aleem Habib	31,000
28	Apr 01-02 Apr 01-02	WORKPLACE ETHICS	Shehla Yasmeen	31,000
29	Apr 07-08	ENTERPRISE RISK MANAGEMENT	Dr. Wagar Hashmi	31,000
30	Apr 07-09	ADVANCED MS EXCEL	Aleem Habib	31,000
31	Apr 07-09	INDUSTRIAL RELATIONS AND LABOR LAWS	Muhammad Akram	
32	Apr 07-09	MODERN SECRETARIAL PRACTICES	Asmat Batool	41,000
33	Apr 10-11	COMMUNICATION MANNERISM: THE ART OF TECHNICAL WRITING	Saith Usama	31,000
34	Apr 10-11	MANAGEMENT IN THE AGE OF ARTIFICIAL INTELLIGENCE	Dr. Kashif Suhail	31,000
35	Apr 14-15	ADVANCED SUPPLY CHAIN MANAGEMENT	Dr. Adeel Zeerak	31,000
36	Apr 16-17	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	31,000
37	Apr 17-18	SKILLS IN SUPERVISION	Laig ur Rehman	31,000
38	Apr 17-18	POSITIVE WORK ATTITUDES	Dr. Kashif Suhail	31,000
39	Apr 21-22	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	31,000
40	Apr 21-23	HIGH IMPACT COMMUNICATION SKILLS	Asmat Batool	41,000
41	Apr 24-25	SKILLS IN ADMINISTRATION	Aleem Habib	31,000
42	Apr 28-30	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	41,000
43	May 05-06	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Kashif Suhail	31,000
44	May 05-06	STRESS MANAGEMENT	Asmat Batool	31,000
45	May 05-07	PARTICIPATORY GROWTH PLANNING AND MANAGEMENT	Saith Usama	41,000
46	May 07-08	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	Shehla Yasmeen	31,000
47	May 07-09	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	41,000
48	May 08-09	PROJECT MONITORING, EVALUATION AND CONTROL	Laiq ur Rehman	31,000
49	May 12-13	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	31,000
50	May 12-14	FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed ul Haque	41,000
51	May 19-21	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Aleem Habib	41,000
52	May 19-21	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	41,000
53	May 21-23	TAXATION LAWS OF PAKISTAN	Sharif Khilji	41,000
54	May 21-23	ADMINISTRATIVE PROCEDURE FOR GOVERNMENT OFFICIALS	Munir Ahmed	41,000
55	May 22-23	THE ART OF MARKETING	Khalid Hussain	31,000
56	May 22-23	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	31,000
57	May 23-24	RECORD MANAGEMENT	M. Khurram	31,000
58	May 28-29	NEGOTIATION SKILLS	Shehla Yasmeen	31,000
59	May 28-30	WORKSHOP ON PROJECT MANAGEMENT	Laiq ur Rehman	41,000
60	Jun 02-03	MANAGEMENT SKILLS FOR MID CAREER PROFESSIONALS	Asad Farooq	31,000
61	Jun 02-03	WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND TECHNIQUES	Qaiser Saeed	31,000
62	Jun 11-12	ESSENTIAL OF EMERGING LEADERS	Dr. Kashif Suhail	31,000
63	Jun 11-12	CUSTOMER SERVICE EXCELLENCE	Ali Imran	31,000
64	Jun 11-13	ADVANCED MS EXCEL	Aleem Habib	31,000

S. NO.	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
65	Jun 12-13	HR ANALYTICS	Shehla Yasmeen	31,000
66	Jun 16-17	UNDERSTANDING PPRA RULES	Dr. Adeel Zeerak	31,000
67	Jun 16-18	PRINCIPLES OF GOOD MANAGEMENT	Asmat Batool	41,000
68	Jun 16-20	CERTIFIED LEAN SIX SIGMA GREEN BELT	Wasim Syed	50,000
69	Jun 23-24	EFFECTIVE INTERVIEWING SKILLS FOR MANAGERS	Shehla Yasmeen	31,000
70	Jun 23-24	AI FOR BUSINESS LEADERS HARNESSING THE POWER OF AI	Aleem Habib	31,000
71	Jun 25-26	ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	31,000
72	Jun 26-27	BEHAVIOUR BASED SAFETY	Col. Ali Haider	31,000
73	Jun 30-Jul 01	STRATEGIC FORMULATION	M. Syed ul Haque	31,000

- Course timings: 9:00 am to 4:00 pm (Full Day) 9:00 am to 1:00 pm (Half Day).
- Courses can also be arranged in-house to meet our clients' specialized needs.
   These courses can be conducted at PIM or any other location.
   PIM reserves the right to make any changes required as per circumstances.
- PIM offers complimentary participation and fee discounts in courses to various categories of PIM memberships.
- Fee is exclusive of all applicable taxes.

#### **CATEGORY WISE COURSES**

**JANUARY TO JUNE 2025** 

COMMUNICATION	DATE	CITY	FEE (Rs)	GENERAL MANAGEMENT	DATE	CITY	FEE (Rs)
COMMUNICATION MANNERISM: THE ART OF	Feb 24-25	LHR	31,000	HOW TO IMPROVE MORALE, MOTIVATION AND	C-L 10 10	LLID	21 000
TECHNICAL WRITING	Apr 10-11	ISB		COMMITMENT	Feb 18-19		31,000
	Apr 21-23	ISB		HOW DO EFFECTIVE MANAGERS ORGANIZE	Jan 20-21	KHI	
HIGH IMPACT COMMUNICATION SKILLS	May 26-28		41,000	THEMSELVES			31,000
	Jun 23-25	LHR	۱ ۱		Feb 19-20	ISB	
	Feb 24-26	ISB		INCLUSIVITY AT THE WORKPLACE (NEW)	Feb 06-07		31,000
EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Apr 14-16		31,000	LEARN HOW BUSINESS ETIQUTTE LEAD TO BUSINESS	Jan 30-31	LHR	31,000
	Jun 16-18	KHI		SUCCESS	Feb 24-25	KHI	
	Feb 10-11	KHI		MANAGEMENT SKILLS FOR MID CAREER PROFESSIONALS		ISB	31,000
EFFECTIVE PRESENTATION SKILLS	May 12-13			MANAGEMENT IN THE AGE OF ARTIFICIAL	Feb 24-25	LHR	31,000
	Jun 26-27	LHR		INTELLIGENCE	Apr 10-11	ISB	31,000
ENGLISH SPEAK UP, STAND OUT: MASTER THE ART OF	Jan 20-23	кні	41,000	MANA CEMENT COURCE FOR HINDOR EVECUTIVES	Feb 17-21	ISB	42.000
STORYTELLING FOR PUBLIC SPEAKING	54.1.20.25		11,000	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	May 19-23		43,000
FINANCE AND AUDITIN	1G			MANAGINIC AND LEADING ODCANIZATIONAL CHANGE	Jun 16-20	KHI	24.000
				MANAGING AND LEADING ORGANIZATIONAL CHANGE			31,000
COST AND MANAGEMENT ACCOUNTING FOR NON-	Jan 13-14	ISB	31,000	MANAGING WITH POWER AND INFLUENCE	May 05-06	KHI	31,000
FINANCIAL EXECUTIVE	Apr 14-15	LHR	31,000	MODERN SECRETARIAL PRACTICES	Apr 07-09	ISB	41,000
	Feb 17-18	ISB			Apr 28-30	KHI	,
COMPETITIVE INTELLIGENCE (CI)	May 05-06		31,000	MIND OPENERS FOR MANAGERS	Feb 27-28	ISB	41,000
	Jun 02-03	LHR			Jun 23-24	LHR	
FINANCE AND ACCOUNTING FOR NON-FINANCIAL	Apr 21-23	KHI	41.000	MIND OVER MATTER: UNLOCK YOUR POTENTIAL	Feb 06-07	ISB	31,000
EXECUTIVES	May 12-14	ISB	11,000	NEURO LINGUISTIC PROGRAMMING PRACTITIONER'S	May 19-21	KHI	45,000
FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	Feb 10-12	KHI	41,000	OUT OF THE BOX SOLUTION	Feb 27-28	ISB	41,000
SECP REGULATIONS FOR COMPANY FORMATION &	Jan-13	кні	50.000	PERFORMANCE BASED MANAGEMENT	Jan 20-21	ISB	31,000
MANAGEMENT IN PAKISTAN	54.1.15		50,000		Feb 17-18	LHR	- 1,000
GENERAL MANAGEMEI	TIV			DDODLEM COLVING AND DECICION MARKING CRILLS	Apr 23-25	LHR	44 000
		IZLII	1	PROBLEM SOLVING AND DECISION MAKING SKILLS	May 07-09	ISB	41,000
AI FOR BUSINESS LEADERS HARNESSING THE POWER	Feb 03-04	KHI		DECICAL THUNKING FOR ININIOVATION	Jun 02-04	KHI	21.000
OF AI	May 07-08			DESIGN THINKING FOR INNOVATION	Jan 28-29		31,000
ADMINISTRATIVE PROCEDURE FOR GOVERNMENT	Jun 23-24	ISB		PARTICIPATORY GROWTH PLANNING AND MANAGEMENT	May 05-07	ISB KHI	41,000
OFFICIALS	May 21-23	ISB	41,000	PRINCIPLES OF GOOD MANAGEMENT	Feb 12-14		41 000
CROWD MANAGEMENT	Feb 27-28	ISB	31,000		May 21-23 Jun 16-18	ISB	41,000
CROWD MANAGEMENT	Feb 10-12	ISB	31,000	DECORD MANACEMENT		ISB	31,000
DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION	Apr 07-09		41,000	RECORD MANAGEMENT	May 23-24	KHI	31,000
MAKING	May 28-30	LHR		SKILLS IN ADMINISTRATION	Jan 27-28 Apr 24-25	ISB	31,000
L DEVELOPING REAL ESTATE TOP MANAGEMENT FOR THE					May 05-06	LHR	
NEW EMERGING MARKETS IN THE COUNTRY (NEW)	Jun 23-25	KHI	41,000		Apr 14-16	KHI	
THEW EMENGING MARKETS IN THE COONTRY (NEW)	Feb 17-18	ISB		SKILLS IN GOAL SETTING AND WORK PLANNING	May 19-21	ISB	41,000
DEVELOPING MANAGERIAL COMPETENCIES	Feb 25-26		31,000		Jun 30-Jul 2		
DEVELOTING MANAGENIAE COMITETENCIES	Jun 19-20	LHR		,	Feb 06-07	KHI	
	Feb 10-12	ISB		SKILLS IN SUPERVISION			31,000
DEVELOPMENT COURSE FOR SUPERVISORS	Apr 28-30		33,000			ISB	31,000
DEVELORMENT COOKSET OK SOFEKVISOKS	Jun 02-04	KHI	33,000		Apr 17-18	LHR	
	Apr 21-22	LHR		WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND	Apr 10-11 Apr 28-29	KHI	31,000
EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	May 05-06	ISB		TECHNICHES		ISB	131,000
EFFECTIVE INTERVIEWING SKILLS FOR MANAGERS	Jun 23-24		31 000	WORKPLACE ETHICS	Apr 01-02	ISB	31,000
EVENT MANAGEMENT SKILLS	Feb 03-04				Feb 17-19	LHR	
LAFIAL MIVIAUGEMENT DIVIEFS	Jan 30-31	KHI		TEAMMORY CETTING DEODI E TO MORY TOCETHER		ISB	41,000
HABITS OF SUCCESSFUL PROFESSIONALS	Apr 29-30	LHR		LAWINNOMA, GETTING FLOFEL TO WORK TOGETHER	Jun 16-18	KHI	171,000
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#### **CATEGORY WISE COURSES**

JANUARY TO JUNE 2025

HUMAN RESOURCE MANAGEMENT	DATE	CITY	FEE (Rs)	PROJECT MANAGEMENT	DATE	CITY	FEE (Rs)	
	Feb 03-04	KHI			Jan 20-21	LHR		
DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Apr 21-22			CONTRACT MANAGEMENT	Apr 16-17	ISB	31,000	
	May 19-20	LHR			Jun 12-13	KHI		
DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURERS			31,000	MANAGING MULTIPLE PROJECTS	Jun 05-06		31,000	
EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	May 07-08	ISB	31,000		Feb 20-21	KHI		
	Jun 16-17	LHR	,,,,,,	PROJECT MONITORING, EVALUATION AND CONTROL	May 08-09	ISB	31,000	
HUMAN RESOURCE MANAGEMENT	Jan 13-15	KHI	41,000		Jun 19-20	LHR		
	Jun 30-Jul 2 Feb 27-28	LHR LHR		J WORKSHOP ON PROJECT MANAGEMENT	Apr 23-25	LHR ISB	41 000	
HR ANALYTICS	Jun 12-13	ISB	31,000	WORKSHOP ON PROJECT MANAGEMENT	May 28-30 Jun 11-13	KHI	41,000	
TALENT MANAGEMENT	Feb 20-21		31,000			IXI II		
TRAINING TECHNIQUES FOR TRAINERS	Jun 11-13		41,000		Υ			
INFORMATION TECHNOL			,	ACCIDENT INVESTIGATION AND REPORTING Apr 14-15 KHI 31,000				
IN ORMATION TESTINGS	Apr 07-09	ISB		BEHAVIOUR BASED SAFETY	Jun 26-27	ISB	31,000	
	Apr 21-23			SOFT SKILLS				
ADVANCED MS EXCEL	May 12-14	KHI	31,000		Jan 06-07	ISB		
	Jun 11-13	ISB		ASSERTIVENESS SKILLS	Jun 12-13	LHR	31,000	
	Jan 27-29	LHR			Jan 09-10	LHR		
ADVANCED MS OFFICE	Feb 24-26			CONFLICT MANAGEMENT	Feb 06-07		31,000	
	Apr 14-16	KHI			Feb 13-14	ISB		
ANALYZING AND VISUALIZING DATA WITH POWER BI	Apr 01-02	ISB			Jan 22-23	LHR		
TOOLS	May 26-27		31,000	CRITICAL THINKING AND ANALYTICAL SKILLS	Feb 10-11	ISB	31,000	
10023	Jun 25-26	ISB			Feb 17-18	KHI		
DASHBOARD REPORTING AND ADVANCED DATA	Feb 20-21	LHR			Feb 17-18	ISB		
ANALYSIS WITH MS EXCEL	May 22-23		31,000	HANDLING DIFFICULT PEOPLE	May 19-20		31,000	
INTRODUCTION TO DEVORS	Jun 30-Jul 1 Jun 23-25	KHI	41.000	LATERAL CREATIVE SOLUTION AND ANALYTICAL SKILLS	May 29-30	KHI	41,000	
INTRODUCTION TO DEVOPS		KIII	41,000	LATERAL CREATIVE SOLUTION AND ANALYTICAL SKILLS	Apr 14-16 Apr 28-30	ISB	41,000	
LAWS AND TAXATION	1			IMPROVING PERSONAL EFFECTIVENESS	May 12-14	KHI	41,000	
DISCIPLINE & DISCIPLINARY PROCEDURE & REPORTING (NEW)	Apr-28	KHI	30,000		Jun 16-18	LHR	71,000	
INDUSTRIAL RELATIONS & LABOR LAWS	Jan 15-16	LHR	t	POSITIVE WORK ATTITUDES	Apr 17-18	ISB	24.000	
INDUSTRIAL RELATIONS & LABOR LAWS	Apr 07-09	ISB			May 19-20	LHR	31,000	
	Feb 10-12	KHI	1	NEGOTIATION SKILLS	Apr 07-08	KHI		
TAXATION LAWS OF PAKISTAN	May 21-23		41,000		Apr 28-29		31,000	
	May 26-28	KHI			May 28-29	ISB		
LINDEDCTANDING DDDA DUU FC	Feb 24-25	KHI			Jan 27-28	KHI	l	
UNDERSTANDING PPRA RULES	May 14-15 Jun 16-17	ISB	31,000	STRESS MANAGEMENT	Apr 17-18		31,000	
				May 05-06   ISB				
LEADERSHIP AND STRATEGIC MA	NAGEME	NT		SUPPLY CHAIN, OPERATIONS AND QUAL	IIY MANA	GEN	IENI	
	Jan 14-15	ISB		ADVANCED SUPPLY CHAIN MANAGEMENT	Apr 14-15		31,000	
CREATING ORGANIZATIONAL EXCELLENCE	Feb 03-04		31,000		Feb 17-21	LHR		
ESSENTIAL OF FAMER CIVIS LEADERS	Apr 21-22	LHR		CERTIFIED LEAN SIX SIGMA GREEN BELT	May 12-16		50,000	
ESSENTIAL OF EMERGING LEADERS	Jun 11-12	ISB	31,000		Jun 16-20 Apr 21-22	ISB KHI		
ENHANCING LEADERSHIP SKILLS	Jan 23-24 May 15-16		31,000	EFFECTIVE PURCHASE MANAGEMENT	May 26-27	LHR	31,000	
ENTIANCING LEADERSTIIF SKILLS	May 22-23	KHI	31,000	ISO 9001: 2015 INTEGRATED MANAGEMENT SYSTEM	Feb 13-14	ISB	31,000	
MANAGERIAL TRANSITION: FROM OPERATIONAL				INTERNAL AUDITING FOR INTEGERATED MANAGEMENT				
MANAGER TO STRATEGIC THINKER	Jun 11-12	KHI	33,000	SYSTEM	Jan 23-24	ISB	41,000	
STRATEGIC ANALYSIS	Apr 14-15	KHI	33,000		Feb 17-18	ISB		
	Jan 27-28	ISB		INVENTORY MANAGEMENT AND WAREHOUSING	May 28-29		31,000	
STRATEGIC MANAGEMENT	Feb 24-25		33,000		Jun 30-Jul 1			
	May 19-20	LHR		INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001	Feb 06-07	ISB	41,000	
STRATEGY FORMULATION	Jun 30-Jul 1	ISB	31,000	AND 45001				
MARKETING & SALES MANAG	SEMENT			MAINTENANCE MANAGEMENT WITH TPM	Apr 09-10 Jun 16-17	LHR KHI	31,000	
CUSTOMER SERVICE EXCELLENCE	Jun 11-12	ISB	31,000	PRODUCTION OPERATIONS MANAGEMENT	Apr 28-30		41,000	
WIN CUSTOMERS OVER: THE ART OF CUSTOMER	Apr 17-18	LHR			Jan 09-10	ISB		
SERVICES	Jun 12-13	KHI	31,000	QUALITY ASSURANCE AND MANAGEMENT	May 15-16	LHR	31,000	
THE ART OF MARKETING	May 22-23		31,000	CLIDDLY CHAIN MANACEMENT	Jan 22-23	LHR	31,000	
RISK MANAGEMENT				SUPPLY CHAIN MANAGEMENT	Jun 23-24	КНІ	31,000	
	Feb 03-04	KHI						
ENTERPRISE RISK MANAGEMENT	Apr 07-08	ISB	31,000					
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